Charter Communications, Inc.

Customer Metrics

(in thousands except ARPU and penetration, unaudited)

| (in thousands except AKr 0 and penetration, unaudited) | | | 2021 | | | 2022 | | | | | | | | | |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--|--|--|--|--|
| | 1Q | 2Q | 3Q | 4Q | FY | 1Q | 2Q | 3Q | 4Q | FY | | | | | |
| Footprint (b) | | | | | | | | | | | | | | | |
| Estimated Passings | 53,708 | 54,000 | 54,268 | 54,521 | 54,521 | 54,739 | 55,008 | 55,288 | 55,573 | 55,573 | | | | | |
| Customer Relationships (c) | | | | | | | | | | | | | | | |
| Residential | 29,361 | 29,660 | 29,823 | 29,926 | 29,926 | 30,035 | 29,942 | 29,946 | 29,988 | 29,988 | | | | | |
| Small and Medium Business ("SMB") | 2,071 | 2,104 | 2,126 | 2,143 | 2,143 | 2,163 | 2,182 | 2,195 | 2,207 | 2,207 | | | | | |
| Total Customer Relationships | 31,432 | 31,764 | 31,949 | 32,069 | 32,069 | 32,198 | 32,124 | 32,141 | 32,195 | 32,195 | | | | | |
| Residential | 282 | 299 | 163 | 103 | 847 | 109 | (93) | 4 | 42 | 62 | | | | | |
| SMB | 20 | 33 | 22 | 17 | 92 | 20 | 19 | 13 | 12 | 64 | | | | | |
| Total Customer Relationships Net Additions (Losses) | 302 | 332 | 185 | 120 | 939 | 129 | (74) | 17 | 54 | 126 | | | | | |
| Total Customer Relationship Penetration of Estimated Passings (d) | 58.5% | 58.8% | 58.9% | 58.8% | 58.8% | 58.8% | 58.4% | 58.1% | 57.9% | 57.9% | | | | | |
| Monthly Residential Revenue per Residential Customer (a)(e) | \$ 115.13 | \$ 116.21 | \$ 118.80 | \$ 118.12 | \$ 117.10 | \$ 117.58 | \$ 120.61 | \$ 120.00 | \$ 119.32 | \$ 119.38 | | | | | |
| Monthly SMB Revenue per SMB Customer (a)(f) | \$ 164.57 | \$ 167.29 | \$ 168.49 | \$ 166.02 | \$ 166.61 | \$ 165.58 | \$ 167.47 | \$ 166.84 | \$ 165.50 | \$ 166.36 | | | | | |
| Residential Customer Relationships Penetration | | | | | | | | | | | | | | | |
| One Product Penetration (a)(g) | 43.7% | 44.1% | 44.6% | 6 44.7% | 44.7% | 45.0% | 45.4% | 45.9% | 45.9% | 45.9% | | | | | |
| Two Product Penetration (a)(g) | 32.2% | 32.2% | 32.3% | 32.5% | 32.5% | 32.5% | 32.6% | 32.6% | 32.7% | 32.7% | | | | | |
| Three or More Product Penetration (a)(g) | 24.1% | 23.7% | 23.1% | 5 22.8% | 22.8% | 22.5% | 22.0% | 21.5% | 21.3% | 21.3% | | | | | |
| % Residential Non-Video Customer Relationships | 47.3% | 48.0% | 48.7% | 49.2% | 49.2% | 49.7% | 50.4% | 51.1% | 51.7% | 51.7% | | | | | |
| Internet | | | | | | | | | | | | | | | |
| Residential | 27,357 | 27,722 | 27,965 | 28,137 | 28,137 | 28,301 | 28,259 | 28,320 | 28,412 | 28,412 | | | | | |
| SMB | 1,877 | 1,912 | 1,934 | 1,952 | 1,952 | 1,973 | 1,994 | 2,008 | 2,021 | 2,021 | | | | | |
| Total Internet Customers | 29,234 | 29,634 | 29,899 | 30,089 | 30,089 | 30,274 | 30,253 | 30,328 | 30,433 | 30,433 | | | | | |
| Residential | 334 | 365 | 243 | 172 | 1,114 | 164 | (42) | 61 | 92 | 275 | | | | | |
| SMB | 21 | 35 | 22 | 18 | 96 | 21 | 21 | 14 | 13 | 69 | | | | | |
| Total Internet Net Additions (Losses) | 355 | 400 | 265 | 190 | 1,210 | 185 | (21) | 75 | 105 | 344 | | | | | |
| Video | | | | | | | | | | | | | | | |
| Residential | 15,483 | 15,420 | 15,287 | 15,216 | 15,216 | 15,093 | 14,853 | 14,642 | 14,497 | 14,497 | | | | | |
| SMB | 579 | 592 | 604 | 617 | 617 | 628 | 642 | 649 | 650 | 650 | | | | | |
| Total Video Customers | 16,062 | 16,012 | 15,891 | 15,833 | 15,833 | 15,721 | 15,495 | 15,291 | 15,147 | 15,147 | | | | | |
| Residential | (156) | (63) | (133 |) (71) | (423) | (123) | (240) | (211) | (145) | (719) | | | | | |
| SMB | 18 | 13 | 12 | 13 | 56 | 11 | 14 | 7 | 1 | 33 | | | | | |
| Total Video Net Additions (Losses) | (138) | (50) | (121 |) (58) | (367) | (112) | (226) | (204) | (144) | (686) | | | | | |
| Voice | | | | | | | | | | | | | | | |
| Residential | 9,113 | 9,014 | 8,784 | 8,621 | 8,621 | 8,465 | 8,200 | 7,929 | 7,697 | 7,697 | | | | | |
| SMB | 1,238 | 1,259 | 1,273 | | 1,282 | 1,288 | 1,287 | 1,287 | 1,286 | 1,286 | | | | | |
| Total Voice Customers | 10,351 | 10,273 | 10,057 | 9,903 | 9,903 | 9,753 | 9,487 | 9,216 | 8,983 | 8,983 | | | | | |
| Residential | (102) | (99) | (230 |) (163) | (594) | (156) | (265) | (271) | (232) | (924) | | | | | |
| SMB | 14 | 21 | 14 | 9 | 58 | 6 | (1) | - | (1) | 4 | | | | | |
| Total Voice Net Additions (Losses) | (88) | (78) | (216 |) (154) | (536) | (150) | (266) | (271) | (233) | (920) | | | | | |
| Mobile Lines (h) | | | | | | | | | | | | | | | |
| Residential | 2,605 | 2,855 | 3,085 | | 3,448 | 3,805 | 4,134 | 4,516 | 5,116 | 5,116 | | | | | |
| SMB | 70 | 85 | 99 | | 116 | 132 | 147 | 161 | 176 | 176 | | | | | |
| Total Mobile Lines | 2,675 | 2,940 | 3,184 | 3,564 | 3,564 | 3,937 | 4,281 | 4,677 | 5,292 | 5,292 | | | | | |
| Residential | 285 | 250 | 230 | 363 | 1,128 | 357 | 329 | 382 | 600 | 1,668 | | | | | |
| SMB | 15 | 15 | 14 | | 61 | 16 | 15 | 14 | 15 | 60 | | | | | |
| Total Mobile Lines Net Additions | 300 | 265 | 244 | 380 | 1,189 | 373 | 344 | 396 | 615 | 1,728 | | | | | |
| Enterprise (i) | | | | | | | | | | | | | | | |
| Enterprise Primary Service Units ("PSUs") | 261 | 265 | 269 | | 272 | 274 | 277 | 282 | 284 | 284 | | | | | |
| Enterprise Net Additions | 2 | 4 | 4 | 3 | 13 | 2 | 3 | 5 | 2 | 12 | | | | | |

All percentages are calculated using whole numbers. Minor differences may exist due to rounding. See footnotes on page 5.

Charter Communications, Inc. Revenue, Expenses, and Adjusted EBITDA ^(j) (\$ in millions; unaudited)

| | 2021 | | | | | | | | | | 2022 | | | | | | | | | |
|--|------|---------|----|---------|----|---------|----|---------|----|----------|------|---------|----|---------|----|---------|----|---------|----|----------|
| | | 1Q | | 2Q | | 3Q | | 4Q | | FY | | 1Q | | 2Q | | 3Q | | 4Q | | FY |
| Revenue | | | | | | | | | | | | | | | | | | | | |
| Internet | \$ | 5,086 | \$ | 5,221 | \$ | 5,363 | \$ | 5,424 | \$ | 21,094 | \$ | 5,452 | \$ | 5,562 | \$ | 5,571 | \$ | 5,637 | \$ | 22,222 |
| Video | | 4,344 | | 4,378 | | 4,502 | | 4,406 | | 17,630 | | 4,346 | | 4,484 | | 4,379 | | 4,251 | | 17,460 |
| Voice | | 399 | | 394 | | 409 | | 396 | | 1,598 | | 391 | | 398 | | 391 | | 379 | | 1,559 |
| Mobile Service (a) | | 258 | | 298 | | 326 | | 357 | | 1,239 | | 387 | | 415 | | 435 | | 461 | | 1,698 |
| Residential Revenue | | 10,087 | | 10,291 | | 10,600 | | 10,583 | | 41,561 | | 10,576 | | 10,859 | | 10,776 | | 10,728 | | 42,939 |
| Small and Medium Business (a) | | 1,017 | | 1,048 | | 1,069 | | 1,064 | | 4,198 | | 1,070 | | 1,092 | | 1,095 | | 1,093 | | 4,350 |
| Enterprise | | 638 | | 636 | | 656 | | 643 | | 2,573 | | 661 | | 669 | | 673 | | 674 | İ | 2,677 |
| Commercial Revenue | | 1,655 | | 1,684 | | 1,725 | | 1,707 | | 6,771 | | 1,731 | | 1,761 | | 1,768 | | 1,767 | | 7,027 |
| Advertising Sales | | 344 | | 411 | | 391 | | 448 | | 1,594 | | 383 | | 460 | | 481 | | 558 | | 1,882 |
| Other (a) | | 436 | | 416 | | 430 | | 474 | | 1,756 | | 510 | | 518 | | 525 | | 621 | | 2,174 |
| Total Revenue | \$ | 12,522 | \$ | 12,802 | \$ | 13,146 | \$ | 13,212 | \$ | 51,682 | \$ | 13,200 | \$ | 13,598 | \$ | 13,550 | \$ | 13,674 | \$ | 54,022 |
| Y/Y Growth | | 6.7% | | 9.5% | | 9.2% | | 4.7% | | 7.5% | | 5.4% | | 6.2% | | 3.1% | | 3.5% | | 4.5% |
| Costs and Expenses | | | | | | | | | | | | | | | | | | | İ | |
| Programming | \$ | 2,988 | \$ | 2,978 | \$ | 2,983 | \$ | 2,895 | \$ | 11,844 | \$ | 2,977 | \$ | 2,972 | \$ | 2,871 | \$ | 2,800 | \$ | 11,620 |
| Other Costs of Revenue (a) | | 1,031 | | 1,117 | | 1,082 | | 1,123 | | 4,353 | | 1,108 | | 1,185 | | 1,202 | | 1,309 | | 4,804 |
| Costs to Service Customers (a) | | 1,840 | | 1,862 | | 1,933 | | 1,912 | | 7,547 | | 1,959 | | 1,997 | | 2,066 | | 2,065 | | 8,087 |
| Sales and Marketing (a) | | 792 | | 784 | | 834 | | 846 | | 3,256 | | 880 | | 864 | | 925 | | 916 | | 3,585 |
| Other Expense (a)(k) | | 926 | | 1,041 | | 1,028 | | 1,057 | | 4,052 | | 1,063 | | 1,071 | | 1,074 | | 1,102 | | 4,310 |
| Total Operating Costs and Expenses (k) | \$ | 7,577 | \$ | 7,782 | \$ | 7,860 | \$ | 7,833 | \$ | 31,052 | \$ | 7,987 | \$ | 8,089 | \$ | 8,138 | \$ | 8,192 | \$ | 32,406 |
| Adjusted EBITDA (j) | | | | | | | | | | | | | | | | | | | | |
| Adjusted EBITDA (j) | | \$4,945 | | \$5,020 | | \$5,286 | | \$5,379 | | \$20,630 | | \$5,213 | | \$5,509 | | \$5,412 | | \$5,482 | l | \$21,616 |
| Y/Y Growth | | 12.5% | | 11.8% | | 13.9% | | 7.7% | | 11.4% | | 5.4% | | 9.7% | | 2.4% | | 1.9% | | 4.8% |
| Adjusted EBITDA Margin (j) | | 39.5% | | 39.2% | | 40.2% | | 40.7% | | 39.9% | | 39.5% | | 40.5% | | 39.9% | | 40.1% | | 40.0% |

Adjusted EBITDA^(j) is a non-GAAP term. See page 4 for the reconciliation of Adjusted EBITDA^(j) to net income attributable to Charter shareholders as defined by GAAP.

All percentages are calculated using whole numbers. Minor differences may exist due to rounding. See footnotes on page 5.

Charter Communications, Inc. Capital Expenditures (\$ in millions; unaudited)

| | 2021 | | | | | | | | | | | 2022 | | | | | | | | | | | |
|--|------|-------|----|-------|----|-------|----|-------|----|-------|----|-------|----|-------|----|-------|----|-------|----|-------|--|--|--|
| | | 1Q | | 2Q | | 3Q | | 4Q | | FY | | 1Q | | 2Q | | 3Q | | 4Q | | FY | | | |
| Capital Expenditures | | | | | | | | | | | | | | | | | | | | | | | |
| Customer premise equipment (a)(l) | \$ | 489 | \$ | 494 | \$ | 513 | \$ | 471 | \$ | 1,967 | \$ | 469 | \$ | 560 | \$ | 577 | \$ | 601 | \$ | 2,207 | | | |
| Scalable infrastructure (a)(m) | | 411 | | 437 | | 375 | | 441 | | 1,664 | | 359 | | 384 | | 413 | | 555 | | 1,711 | | | |
| Upgrade/Rebuild (a)(n) | | 145 | | 161 | | 178 | | 235 | | 719 | | 159 | | 189 | | 218 | | 372 | ļ | 938 | | | |
| Support capital (a)(o) | | 377 | | 389 | | 403 | | 474 | | 1,643 | | 329 | | 367 | | 372 | | 465 | | 1,533 | | | |
| Capital expenditures, excluding line extensions | | 1,422 | | 1,481 | | 1,469 | | 1,621 | | 5,993 | | 1,316 | | 1,500 | | 1,580 | | 1,993 | | 6,389 | | | |
| Subsidized rural construction line extensions (a) | | - | | - | | - | | - | | - | | 192 | | 278 | | 427 | | 539 | | 1,436 | | | |
| Other line extensions (a) | | 399 | | 400 | | 392 | | 451 | | 1,642 | | 349 | | 415 | | 399 | | 388 | | 1,551 | | | |
| Total line extensions (a)(p) | | 399 | | 400 | | 392 | | 451 | | 1,642 | | 541 | | 693 | | 826 | | 927 | | 2,987 | | | |
| Total capital expenditures | \$ | 1,821 | \$ | 1,881 | \$ | 1,861 | \$ | 2,072 | \$ | 7,635 | \$ | 1,857 | \$ | 2,193 | \$ | 2,406 | \$ | 2,920 | \$ | 9,376 | | | |
| Capital expenditures included in total related to: | | | | | | | | | | | | | | | | | | | | | | | |
| Commercial services | \$ | 333 | \$ | 397 | \$ | 353 | \$ | 362 | \$ | 1,445 | \$ | 365 | \$ | 376 | \$ | 369 | \$ | 401 | \$ | 1,511 | | | |
| Subsidized rural construction initiative (a)(q) | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 201 | \$ | 296 | \$ | 440 | \$ | 567 | \$ | 1,504 | | | |
| Mobile | \$ | 112 | \$ | 124 | \$ | 119 | \$ | 127 | \$ | 482 | \$ | 74 | \$ | 95 | \$ | 96 | \$ | 111 | \$ | 376 | | | |

See footnotes on page 5.

Charter Communications, Inc. Reconciliation of Non-GAAP Measures to GAAP Measures (\$ in millions; unaudited)

| | 2021 | | | | | | | | | | | 2022 | | | | | | | | | | | |
|--|------|---------|----|---------|----|---------|----|---------|----|---------|----|---------|----|---------|----|---------|----|---------|----|---------|--|--|--|
| | | 1Q | | 2Q | | 3Q | | 4Q | | FY | | 1Q | | 2Q | | 3Q | | 4Q | | FY | | | |
| Reconciliation | | | | | | | | | | | | | | | | | | | | | | | |
| Net income attributable to Charter shareholders | \$ | 807 | \$ | 1,020 | \$ | 1,217 | \$ | 1,610 | \$ | 4,654 | \$ | 1,203 | \$ | 1,471 | \$ | 1,185 | \$ | 1,196 | \$ | 5,055 | | | |
| Plus: | | | | | | | | | | | | | | | | | | | | | | | |
| Net income attributable to noncontrolling interest | | 114 | | 138 | | 190 | | 224 | | 666 | | 186 | | 237 | | 182 | | 189 | | 794 | | | |
| Interest expense, net | | 983 | | 1,004 | | 1,016 | | 1,034 | | 4,037 | | 1,060 | | 1,109 | | 1,160 | | 1,227 | | 4,556 | | | |
| Income tax expense | | 216 | | 281 | | 347 | | 224 | | 1,068 | | 345 | | 489 | | 360 | | 419 | | 1,613 | | | |
| Depreciation and amortization | | 2,441 | | 2,354 | | 2,270 | | 2,280 | | 9,345 | | 2,294 | | 2,240 | | 2,177 | | 2,192 | | 8,903 | | | |
| Stock compensation expense | | 134 | | 100 | | 98 | | 98 | | 430 | | 147 | | 104 | | 109 | | 110 | ļ | 470 | | | |
| Other (income) expenses, net | | 250 | | 123 | | 148 | | (91) | | 430 | | (22) | | (141) | | 239 | | 149 | | 225 | | | |
| Adjusted EBITDA (j) | \$ | 4,945 | \$ | 5,020 | \$ | 5,286 | \$ | 5,379 | \$ | 20,630 | \$ | 5,213 | \$ | 5,509 | \$ | 5,412 | \$ | 5,482 | \$ | 21,616 | | | |
| Net cash flows from operating activities | \$ | 3,751 | \$ | 3,999 | \$ | 4,263 | \$ | 4,226 | \$ | 16,239 | \$ | 3,647 | \$ | 3,734 | \$ | 3,757 | \$ | 3,787 | \$ | 14,925 | | | |
| Less: | | | | | | | | | | | | | | | | | | | | | | | |
| Purchases of property, plant and equipment | | (1,821) | | (1,881) | | (1,861) | | (2,072) | | (7,635) | | (1,857) | | (2,193) | | (2,406) | | (2,920) | ļ | (9,376) | | | |
| Change in accrued expenses related to capital expenditures | | (75) | | (50) | | 74 | | 131 | | 80 | | 10 | | 118 | | 156 | | 269 | | 553 | | | |
| Free cash flow (j) | \$ | 1,855 | \$ | 2,068 | \$ | 2,476 | \$ | 2,285 | \$ | 8,684 | \$ | 1,800 | \$ | 1,659 | \$ | 1,507 | \$ | 1,136 | \$ | 6,102 | | | |

See page 2 for detail of the components included within Adjusted EBITDA^(j).

The above schedule is presented in order to reconcile Adjusted EBITDA^(j) and free cash flow^(j), non-GAAP measures, to the most directly comparable GAAP measures in accordance with Section 401(b) of the Sarbanes-Oxley Act. See footnotes on page 5.

Charter Communications, Inc. Notes

- (a) Beginning in the first quarter of 2023, we removed separate mobile reporting, among several other changes, to better reflect the converged and integrated nature of our business and operations. We made the following changes to our reporting:
 - · Residential and SMB monthly revenue per customer calculations now include mobile service revenue
 - · Residential product penetrations now also include customers that subscribe to mobile and at least one additional product
 - Residential mobile service revenue previously included in mobile revenue is now separately reported in residential revenue
 - SMB mobile service revenue previously included in mobile revenue is now included in SMB revenue
 - · Mobile equipment revenue previously included in mobile revenue is now included in other revenue
 - · Mobile expenses are no longer reported separately and are included in applicable expense categories
 - Other costs of revenue includes regulatory, connectivity and produced content costs as well as mobile device costs and direct costs associated with mobile and selling advertising
 - Costs to service customers now also includes costs related to field operations, network operations and customer operations for mobile customers but no longer includes costs to service bulk properties
 - Sales and marketing expense, which previously included sales and marketing for Spectrum Enterprise, Spectrum Reach and Spectrum Networks as well as costs associated with selling to and servicing bulk properties, now only consists of residential and SMB sales and marketing expenses, including sales and marketing for mobile
 - Other expense now also includes sales and marketing for Spectrum Enterprise, Spectrum Reach and Spectrum Networks as well as costs associated with selling to and servicing bulk
 properties but no longer includes direct costs associated with selling advertising
 - · Reclasses within capital expenditure categories were made to reclassify all costs associated with our network evolution initiative to upgrade/rebuild
 - Line extensions capital expenditures are now broken out between subsidized rural construction line extensions and other line extensions
 - Subsidized rural construction initiative capital expenditures subcategory only includes rural construction projects for which we are receiving subsidies from federal, state or local governments

There were no changes to total revenue, Adjusted EBITDA, capital expenditures or net income. Prior periods have been revised to conform with the presentation noted above.

- (b) Passings represent our estimate of the number of units, such as single family homes, apartment and condominium units and small and medium business and enterprise sites passed by our cable distribution network in the areas where we offer service. These estimates are based upon the information available at this time and are updated for all periods presented when new information becomes available.
- (c) Customer relationships include the number of customers that receive one or more levels of service, encompassing Internet, video, voice and mobile services, without regard to which service(s) such customers receive. Customers who reside in residential multiple dwelling units ("MDUs") and that are billed under bulk contracts are counted based on the number of billed units within each bulk MDU. Total customer relationships exclude enterprise and mobile-only customer relationships.
- (d) Penetration represents residential and SMB customers as a percentage of estimated passings. Penetration excludes mobile-only customers.
- (e) Monthly residential revenue per residential customer is calculated as total residential quarterly revenue divided by three divided by average residential customer relationships during the respective quarter and excludes mobile-only customers.
- (f) Monthly SMB revenue per SMB customer is calculated as total SMB quarterly revenue divided by three divided by average SMB customer relationships during the respective quarter and excludes mobile-only customers.
- (g) One product, two product and three or more product penetration represents the number of residential customers that subscribe to one product, two products or three or more products, respectively, as a percentage of residential customer relationships, excluding mobile-only customers.
- (h) Mobile lines include phones and tablets which require one of our standard rate plans (e.g., "Unlimited" or "By the Gig"). Mobile lines exclude wearables and other devices that do not require standard phone rate plans.
- (i) Enterprise PSUs represents the aggregate number of fiber service offerings counting each separate service offering at each customer location as an individual PSU.
- (j) Adjusted EBITDA is defined as net income attributable to Charter shareholders plus net income attributable to noncontrolling interest, net interest expense, income taxes, depreciation and amortization, stock compensation expense, other (income) expenses, net and other operating (income) expenses, net such as special charges and (gain) loss on sale or retirement of assets. As such, it eliminates the significant non-cash depreciation and amortization expense that results from the capital-intensive nature of our businesses as well as other non-cash or special items, and is unaffected by our capital structure or investment activities. Free cash flow is defined as net cash flows from operating activities, less capital expenditures and changes in accrued expenses related to capital expenditures.
- (k) Other expense excludes stock compensation expense. Total operating costs and expenses excludes stock compensation expense, depreciation and amortization and other operating (income) expenses, net.
- (1) Customer premise equipment includes equipment and devices located at the customer's premise used to deliver our Internet, video and voice services (e.g., modems, routers and set-top boxes), as well as installation costs.
- (m) Scalable infrastructure includes costs, not related to customer premise equipment or our network, to secure growth of new customers or provide service enhancements (e.g., headend equipment).
- (n) Upgrade/rebuild includes costs to modify or replace existing fiber/coaxial cable networks, including our network evolution initiative which started in 2022.
- (o) Support capital includes costs associated with the replacement or enhancement of non-network assets (e.g., back-office systems, non-network equipment, land and buildings, vehicles, tools and test equipment).
- (p) Line extensions include network costs associated with entering new service areas (e.g., fiber/coaxial cable, amplifiers, electronic equipment, make-ready and design engineering).
- (q) The subsidized rural construction initiative subcategory includes projects for which we are receiving subsidies from federal, state and local governments (for which separate reporting was initiated in 2022), excluding customer premise equipment and installation.