

Charter Communications, Inc.
Pro Forma Customer Metrics

(in thousands except ARPU and penetration, unaudited)

	2014					2015					2016	
	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY	1Q	2Q
Footprint (a)												
Estimated Video Passings	47,374	47,479	47,780	47,852	47,852	47,959	48,093	48,223	48,375	48,375	48,561	48,762
Estimated Internet Passings	46,966	47,078	47,378	47,487	47,487	47,593	47,733	47,866	48,019	48,019	48,209	48,414
Estimated Voice Passings	46,071	46,186	46,495	46,621	46,621	46,734	46,869	46,997	47,164	47,164	47,339	47,566
Penetration Statistics (b)												
Video Penetration of Estimated Video Passings	37.9%	37.2%	36.5%	36.5%	36.5%	36.4%	36.0%	35.9%	36.0%	36.0%	35.9%	35.5%
Internet Penetration of Estimated Internet Passings	39.8%	39.8%	40.1%	40.8%	40.8%	41.8%	42.0%	42.7%	43.7%	43.7%	44.7%	45.1%
Voice Penetration of Estimated Voice Passings	19.2%	19.3%	19.3%	20.1%	20.1%	20.9%	21.4%	21.9%	22.5%	22.5%	23.0%	23.1%
Customer Relationships (c)												
Residential	22,794	22,659	22,696	22,868	22,868	23,182	23,201	23,436	23,795	23,795	24,180	24,306
Small and Medium Business	1,035	1,070	1,100	1,127	1,127	1,152	1,187	1,221	1,256	1,256	1,286	1,333
Total Customer Relationships	23,829	23,729	23,796	23,995	23,995	24,334	24,388	24,657	25,051	25,051	25,466	25,639
Residential												
Primary Service Units ("PSU")												
Video	17,623	17,339	17,121	17,114	17,114	17,134	16,964	16,944	17,062	17,062	17,086	16,934
Internet	17,820	17,856	18,058	18,401	18,401	18,890	19,047	19,416	19,911	19,911	20,431	20,667
Voice	8,350	8,388	8,430	8,815	8,815	9,185	9,399	9,655	9,959	9,959	10,172	10,255
	43,793	43,583	43,609	44,330	44,330	45,209	45,410	46,015	46,932	46,932	47,689	47,856
Net Additions/(Losses)												
Video	(19)	(284)	(218)	(7)	(528)	20	(170)	(20)	118	(52)	24	(152)
Internet	460	36	202	343	1,041	489	157	369	495	1,510	520	236
Voice	187	38	42	385	652	370	214	256	304	1,144	213	83
	628	(210)	26	721	1,165	879	201	605	917	2,602	757	167
Single Play (g)	8,667	8,615	8,652	8,617	8,617	8,696	8,716	8,809	8,883	8,883	9,088	9,252
Double Play (g)	7,256	7,166	7,175	7,040	7,040	6,946	6,759	6,674	6,687	6,687	6,675	6,559
Triple Play (g)	6,871	6,878	6,869	7,211	7,211	7,540	7,726	7,953	8,225	8,225	8,417	8,495
Single Play Penetration (h)	38.0%	38.0%	38.1%	37.7%	37.7%	37.5%	37.6%	37.6%	37.3%	37.3%	37.6%	38.1%
Double Play Penetration (h)	31.8%	31.6%	31.6%	30.8%	30.8%	30.0%	29.1%	28.5%	28.1%	28.1%	27.6%	27.0%
Triple Play Penetration (h)	30.1%	30.4%	30.3%	31.5%	31.5%	32.5%	33.3%	33.9%	34.6%	34.6%	34.8%	35.0%
% Residential Non-Video Customer Relationships	22.7%	23.5%	24.6%	25.2%	25.2%	26.1%	26.9%	27.7%	28.3%	28.3%	29.3%	30.3%
Monthly Residential Revenue per Residential Customer (d)	\$ 105.67	\$ 107.07	\$ 106.80	\$ 106.78	\$ 106.60	\$ 107.68	\$ 108.86	\$ 107.96	\$ 108.46	\$ 108.24	\$ 109.25	\$ 109.99
Small and Medium Business												
PSUs												
Video	324	331	335	337	337	340	347	354	361	361	369	378
Internet	868	901	931	957	957	981	1,014	1,045	1,078	1,078	1,107	1,148
Voice	497	525	546	567	567	588	617	643	667	667	693	725
	1,689	1,757	1,812	1,861	1,861	1,909	1,978	2,042	2,106	2,106	2,169	2,251
Net Additions/(Losses)												
Video	3	7	4	2	16	3	7	7	7	24	8	9
Internet	26	33	30	26	115	24	33	31	33	121	29	41
Voice	24	28	21	21	94	21	29	26	24	100	26	32
	53	68	55	49	225	48	69	64	64	245	63	82
Monthly Small and Medium Business Revenue per Customer (e)	\$ 201.06	\$ 203.59	\$ 207.08	\$ 209.29	205.36	\$ 209.64	\$ 211.76	\$ 212.92	\$ 213.05	211.83	\$ 211.85	\$ 214.33
Enterprise PSUs (f)												
Enterprise PSUs	58	62	66	69	69	71	74	77	81	81	85	90

 All percentages are calculated using whole numbers. Minor differences may exist due to rounding.
 See footnotes on page 9.

Charter Communications, Inc.
Legacy TWC Customer Metrics

(in thousands except ARPU and penetration, unaudited)

	2014					2015					2016	
	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY	1Q	2Q
Footprint (a)												
Estimated Video Passings	30,030	30,111	30,393	30,453	30,453	30,537	30,642	30,741	30,863	30,863	30,967	31,091
Estimated Internet Passings	29,950	30,032	30,313	30,375	30,375	30,453	30,565	30,664	30,787	30,787	30,893	31,017
Estimated Voice Passings	29,544	29,616	29,907	29,969	29,969	30,047	30,153	30,247	30,385	30,385	30,473	30,596
Penetration Statistics (b)												
Video Penetration of Estimated Video Passings	37.8%	37.2%	36.3%	36.1%	36.1%	36.1%	35.8%	35.7%	35.8%	35.8%	35.7%	35.3%
Internet Penetration of Estimated Internet Passings	39.6%	39.8%	39.7%	40.3%	40.3%	41.2%	41.7%	42.3%	43.1%	43.1%	44.0%	44.5%
Voice Penetration of Estimated Voice Passings	17.6%	17.8%	17.7%	18.7%	18.7%	19.7%	20.5%	21.3%	22.0%	22.0%	22.6%	22.9%
Customer Relationships (c)												
Residential	14,532	14,475	14,457	14,511	14,511	14,716	14,782	14,929	15,129	15,129	15,365	15,463
Small and Medium Business	615	634	649	661	661	674	690	705	722	722	734	753
Total Customer Relationships	15,147	15,109	15,106	15,172	15,172	15,390	15,472	15,634	15,851	15,851	16,099	16,216
Residential												
Primary Service Units ("PSU")												
Video	11,163	11,011	10,827	10,789	10,789	10,819	10,774	10,767	10,821	10,821	10,842	10,769
Internet	11,358	11,415	11,507	11,675	11,675	11,990	12,162	12,394	12,675	12,675	12,989	13,172
Voice	4,913	4,975	4,989	5,284	5,284	5,604	5,856	6,093	6,320	6,320	6,498	6,618
	27,434	27,401	27,323	27,748	27,748	28,413	28,792	29,254	29,816	29,816	30,329	30,559
Net Additions/(Losses)												
Video	(34)	(152)	(184)	(38)	(408)	30	(45)	(7)	54	32	21	(73)
Internet	269	57	92	168	586	315	172	232	281	1,000	314	183
Voice	107	62	14	295	478	320	252	237	227	1,036	178	120
	342	(33)	(78)	425	656	665	379	462	562	2,068	513	230
% Residential Non-Video Customer Relationships	23.2%	23.9%	25.1%	25.6%	25.6%	26.5%	27.1%	27.9%	28.5%	28.5%	29.4%	30.4%
Monthly Residential Revenue per Residential Customer (d)	\$ 104.77	\$ 106.37	\$ 105.84	\$ 105.23	\$ 105.58	\$ 105.70	\$ 106.70	\$ 105.58	\$ 105.97	\$ 105.99	\$ 107.27	\$ 108.36
Small and Medium Business												
PSUs												
Video	197	201	203	204	204	205	208	210	213	213	215	216
Internet	507	524	539	551	551	563	578	592	608	608	619	639
Voice	282	295	305	314	314	325	339	352	364	364	374	388
	986	1,020	1,047	1,069	1,069	1,093	1,125	1,154	1,185	1,185	1,208	1,243
Net Additions/(Losses)												
Video	1	4	2	1	8	1	3	2	3	9	2	1
Internet	12	17	15	12	56	12	15	14	16	57	11	20
Voice	13	13	10	9	45	11	14	13	12	50	10	14
	26	34	27	22	109	24	32	29	31	116	23	35
Monthly Small and Medium Business Revenue per Customer (e)	\$ 214.39	\$ 217.21	\$ 222.73	\$ 227.39	\$ 220.57	\$ 229.97	\$ 233.03	\$ 236.93	\$ 239.22	\$ 234.84	\$ 239.23	\$ 242.93
Enterprise PSUs (f)												
Enterprise PSUs	30	32	34	36	36	37	39	40	42	42	44	46
Revenue (i) (\$ in millions)												
Residential	\$ 4,540	\$ 4,635	\$ 4,585	\$ 4,570	\$ 18,330	\$ 4,630	\$ 4,725	\$ 4,699	\$ 4,776	\$ 18,830	\$ 4,903	\$ 5,015
Commercial	666	691	723	754	2,834	781	801	835	864	3,281	886	911
Advertising Sales	247	272	276	332	1,127	236	270	258	291	1,055	251	282
Other	141	138	146	154	579	154	153	156	167	630	176	167
Total Revenue	\$ 5,594	\$ 5,736	\$ 5,730	\$ 5,810	\$ 22,870	\$ 5,801	\$ 5,949	\$ 5,948	\$ 6,098	\$ 23,796	\$ 6,216	\$ 6,375

All percentages are calculated using whole numbers. Minor differences may exist due to rounding. See footnotes on page 9.

Charter Communications, Inc.
Legacy Charter Customer Metrics
(in thousands except ARPU and penetration, unaudited)

	2014					2015					2016	
	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY	1Q	2Q
Footprint (a)												
Estimated Video Passings	12,734	12,735	12,730	12,740	12,740	12,745	12,757	12,770	12,783	12,783	12,854	12,914
Estimated Internet Passings	12,418	12,425	12,420	12,465	12,465	12,475	12,486	12,502	12,515	12,515	12,588	12,653
Estimated Voice Passings	11,929	11,949	11,943	12,005	12,005	12,022	12,034	12,050	12,062	12,062	12,138	12,226
Penetration Statistics (b)												
Video Penetration of Estimated Video Passings	35.3%	34.9%	34.7%	34.7%	34.7%	34.6%	34.3%	34.4%	34.7%	34.7%	34.6%	34.4%
Internet Penetration of Estimated Internet Passings	38.6%	39.1%	39.9%	40.7%	40.7%	41.8%	42.4%	43.5%	44.5%	44.5%	45.5%	46.1%
Voice Penetration of Estimated Voice Passings	20.7%	21.1%	21.4%	21.8%	21.8%	22.2%	22.5%	22.9%	23.3%	23.3%	23.6%	23.7%
Customer Relationships (c)												
Residential	5,867	5,868	5,923	5,990	5,990	6,070	6,108	6,202	6,284	6,284	6,388	6,451
Small and Medium Business	296	309	320	332	332	342	359	375	390	390	405	423
Total Customer Relationships	6,163	6,177	6,243	6,322	6,322	6,412	6,467	6,577	6,674	6,674	6,793	6,874
Residential												
Primary Service Units ("PSU")												
Video	4,404	4,350	4,327	4,324	4,324	4,311	4,282	4,293	4,322	4,322	4,332	4,325
Internet	4,536	4,585	4,681	4,785	4,785	4,910	4,982	5,112	5,227	5,227	5,368	5,458
Voice	2,325	2,360	2,389	2,439	2,439	2,481	2,514	2,551	2,598	2,598	2,633	2,652
	11,265	11,295	11,397	11,548	11,548	11,702	11,778	11,956	12,147	12,147	12,333	12,435
Net Additions/(Losses)												
Video	(2)	(54)	(23)	(3)	(82)	(13)	(29)	11	29	(2)	10	(7)
Internet	137	49	96	104	386	125	72	130	115	442	141	90
Voice	52	35	29	50	166	42	33	37	47	159	35	19
	187	30	102	151	470	154	76	178	191	599	186	102
% Residential Non-Video Customer Relationships	24.9%	25.9%	26.9%	27.8%	27.8%	29.0%	29.9%	30.8%	31.2%	31.2%	32.2%	33.0%
Monthly Residential Revenue per Residential Customer (d)	\$ 106.42	\$ 107.44	\$ 107.76	\$ 108.67	\$ 107.60	\$ 109.53	\$ 110.85	\$ 110.69	\$ 111.19	\$ 110.58	\$ 111.04	\$ 111.32
Small and Medium Business												
PSUs												
Video	92	94	95	95	95	96	100	104	108	108	113	119
Internet	254	267	279	290	290	300	316	331	345	345	359	376
Voice	150	161	169	177	177	185	197	208	218	218	231	244
	496	522	543	562	562	581	613	643	671	671	703	739
Net Additions/(Losses)												
Video	1	2	1	—	4	1	4	4	4	13	5	6
Internet	10	13	12	11	46	10	16	15	14	55	14	17
Voice	7	11	8	8	34	8	12	11	10	41	13	13
	18	26	21	19	84	19	32	30	28	109	32	36
Monthly Small and Medium Business Revenue per Customer (e)	\$ 180.98	\$ 184.02	\$ 183.37	\$ 181.83	\$ 181.67	\$ 179.74	\$ 179.93	\$ 176.33	\$ 173.12	\$ 177.09	\$ 169.74	\$ 170.12
Enterprise PSUs (f)												
Enterprise PSUs	22	23	24	25	25	26	27	28	30	30	31	33
Revenue (j) (\$ in millions)												
Residential	\$ 1,856	\$ 1,893	\$ 1,902	\$ 1,943	\$ 7,594	\$ 1,980	\$ 2,026	\$ 2,040	\$ 2,083	\$ 8,129	\$ 2,109	\$ 2,146
Commercial	234	244	253	262	993	269	278	286	294	1,127	301	315
Advertising Sales	68	79	87	107	341	66	79	77	87	309	72	81
Other	44	43	45	48	180	47	47	47	48	189	48	50
Total Revenue	\$ 2,202	\$ 2,259	\$ 2,287	\$ 2,360	\$ 9,108	\$ 2,362	\$ 2,430	\$ 2,450	\$ 2,512	\$ 9,754	\$ 2,530	\$ 2,592

All percentages are calculated using whole numbers. Minor differences may exist due to rounding.
See footnotes on page 9.

Charter Communications, Inc.
Legacy Bright House Customer Metrics
(in thousands except ARPU and penetration, unaudited)

	2014					2015					2016	
	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY	1Q	2Q
Footprint (a)												
Estimated Video Passings	4,610	4,633	4,657	4,659	4,659	4,677	4,694	4,712	4,729	4,729	4,740	4,757
Estimated Internet Passings	4,598	4,621	4,645	4,647	4,647	4,665	4,682	4,700	4,717	4,717	4,728	4,744
Estimated Voice Passings	4,598	4,621	4,645	4,647	4,647	4,665	4,682	4,700	4,717	4,717	4,728	4,744
Penetration Statistics (b)												
Video Penetration of Estimated Video Passings	45.4%	43.5%	43.0%	43.8%	43.8%	43.7%	41.5%	40.8%	41.4%	41.4%	41.2%	39.6%
Internet Penetration of Estimated Internet Passings	44.2%	42.5%	42.7%	44.3%	44.3%	45.2%	43.2%	43.2%	45.2%	45.2%	46.6%	45.7%
Voice Penetration of Estimated Voice Passings	25.6%	24.3%	24.2%	25.1%	25.1%	25.3%	23.7%	23.3%	23.9%	23.9%	23.9%	22.7%
Customer Relationships (c)												
Residential	2,395	2,316	2,316	2,367	2,367	2,396	2,311	2,305	2,382	2,382	2,427	2,392
Small and Medium Business	124	127	131	134	134	136	138	141	144	144	147	157
Total Customer Relationships	2,519	2,443	2,447	2,501	2,501	2,532	2,449	2,446	2,526	2,526	2,574	2,549
Residential												
Primary Service Units ("PSU")												
Video	2,056	1,978	1,967	2,001	2,001	2,004	1,908	1,884	1,919	1,919	1,912	1,840
Internet	1,926	1,856	1,870	1,941	1,941	1,990	1,903	1,910	2,009	2,009	2,074	2,037
Voice	1,112	1,053	1,052	1,092	1,092	1,100	1,029	1,011	1,041	1,041	1,041	985
	5,094	4,887	4,889	5,034	5,034	5,094	4,840	4,805	4,969	4,969	5,027	4,862
Net Additions/(Losses)												
Video	17	(78)	(11)	34	(38)	3	(96)	(24)	35	(82)	(7)	(72)
Internet	54	(70)	14	71	69	49	(87)	7	99	68	65	(37)
Voice	28	(59)	(1)	40	8	8	(71)	(18)	30	(51)	—	(56)
	99	(207)	2	145	39	60	(254)	(35)	164	(65)	58	(165)
% Residential Non-Video Customer Relationships	14.2%	14.6%	15.1%	15.5%	15.5%	16.4%	17.4%	18.3%	19.4%	19.4%	21.2%	23.1%
Monthly Residential Revenue per Residential Customer (d)	\$ 109.28	\$ 110.48	\$ 110.42	\$ 111.54	\$ 110.37	\$ 115.08	\$ 117.32	\$ 116.04	\$ 117.09	\$ 116.28	\$ 117.10	\$ 116.83
Small and Medium Business												
PSUs												
Video	35	36	37	38	38	39	39	40	40	40	41	43
Internet	107	110	113	116	116	118	120	122	125	125	129	133
Voice	65	69	72	76	76	78	81	83	85	85	88	93
	207	215	222	230	230	235	240	245	250	250	258	269
Net Additions/(Losses)												
Video	1	1	1	1	4	1	—	1	—	2	1	2
Internet	4	3	3	3	13	2	2	2	3	9	4	4
Voice	4	4	3	4	15	2	3	2	2	9	3	5
	9	8	7	8	32	5	5	5	5	20	8	11
Monthly Small and Medium Business Revenue per Customer (e)	\$ 180.90	\$ 183.06	\$ 186.88	\$ 187.53	\$ 184.68	\$ 183.74	\$ 187.49	\$ 189.49	\$ 189.95	\$ 187.63	\$ 189.83	\$ 194.70
Enterprise PSUs (f)												
Enterprise PSUs	6	7	8	8	8	8	8	9	9	9	10	11
Revenue (i) (\$ in millions)												
Residential	\$ 781	\$ 781	\$ 765	\$ 784	\$ 3,111	\$ 823	\$ 827	\$ 802	\$ 824	\$ 3,276	\$ 845	\$ 844
Commercial	95	99	104	107	405	110	115	117	121	463	123	127
Advertising Sales	44	44	47	53	188	45	47	45	48	185	48	49
Other	19	19	27	21	86	20	23	22	22	87	26	25
Total Revenue	\$ 939	\$ 943	\$ 943	\$ 965	\$ 3,790	\$ 998	\$ 1,012	\$ 986	\$ 1,015	\$ 4,011	\$ 1,042	\$ 1,045

All percentages are calculated using whole numbers. Minor differences may exist due to rounding.
See footnotes on page 9.

Charter Communications, Inc.
Pro Forma Revenue, Expenses and Adjusted EBITDA⁽¹⁾
(\$ in millions; unaudited)

	2014					2015					2016	
	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY	1Q	2Q
Revenue												
Video	\$ 3,970	\$ 4,041	\$ 3,977	\$ 3,976	\$15,964	\$ 3,998	\$ 4,074	\$ 3,990	\$ 4,039	\$16,101	\$ 4,092	\$ 4,143
Internet	2,462	2,534	2,565	2,616	10,177	2,729	2,797	2,844	2,923	11,293	3,036	3,132
Voice	745	734	711	705	2,895	706	706	707	721	2,840	729	730
Residential Revenue	7,177	7,309	7,253	7,297	29,036	7,433	7,577	7,541	7,683	30,234	7,857	8,005
Small and Medium Business	616	643	674	699	2,632	716	744	769	792	3,021	807	842
Enterprise	374	384	397	415	1,570	435	442	461	479	1,817	494	503
Commercial Revenue	990	1,027	1,071	1,114	4,202	1,151	1,186	1,230	1,271	4,838	1,301	1,345
Advertising Sales	352	389	402	484	1,627	341	390	374	419	1,524	365	405
Other	199	195	213	219	826	216	217	216	228	877	240	233
Total Revenue	\$ 8,718	\$ 8,920	\$ 8,939	\$ 9,114	\$35,691	\$ 9,141	\$ 9,370	\$ 9,361	\$ 9,601	\$37,473	\$ 9,763	\$ 9,988
<i>Y/Y Growth</i>	NA	NA	NA	NA	NA	4.9%	5.1%	4.7%	5.3%	5.0%	6.8%	6.6%
Costs and Expenses												
Programming	\$ 2,026	\$ 2,027	\$ 2,038	\$ 2,043	\$ 8,134	\$ 2,232	\$ 2,251	\$ 2,223	\$ 2,250	\$ 8,956	\$ 2,408	\$ 2,418
Regulatory, Connectivity and Produced Content	521	544	517	516	2,098	502	563	549	517	2,131	519	566
Costs to Service Customers	1,667	1,698	1,759	1,740	6,864	1,741	1,760	1,848	1,796	7,145	1,792	1,797
Marketing	535	519	540	515	2,109	549	579	584	589	2,301	586	609
Transition Costs	5	5	7	18	35	21	17	12	22	72	21	25
Other Expense	893	945	921	959	3,718	935	950	970	1,009	3,864	1,004	1,031
Total Operating Costs and Expenses	\$ 5,647	\$ 5,738	\$ 5,782	\$ 5,791	\$22,958	\$ 5,980	\$ 6,120	\$ 6,186	\$ 6,183	\$24,469	\$ 6,330	\$ 6,446
Adjusted EBITDA⁽¹⁾												
Adjusted EBITDA ⁽¹⁾	\$ 3,071	\$ 3,182	\$ 3,157	\$ 3,323	\$12,733	\$ 3,161	\$ 3,250	\$ 3,175	\$ 3,418	\$13,004	\$ 3,433	\$ 3,542
<i>Y/Y Growth</i>	NA	NA	NA	NA	NA	3.0%	2.1%	0.6%	2.9%	2.1%	8.6%	9.0%
Adjusted EBITDA Margin	35.2%	35.7%	35.3%	36.5%	35.7%	34.6%	34.7%	33.9%	35.6%	34.7%	35.2%	35.5%

Pro forma results reflect certain acquisitions of cable systems in 2016 as if they occurred as of the earliest period presented. The pro forma data is based on information available to Charter as of the date of this document and certain assumptions that we believe are reasonable under the circumstances. The financial data required allocation of certain revenues and expenses and such information has been presented for comparative purposes and is not intended to provide any indication of what our actual financial position, or results of operations would have been had the transactions described above been completed on the dates indicated or to project our results of operations for any future date. See Exhibit 99.1 in Charter's Quarterly Report on Form 10-Q for the three and six months ended June 30, 2016 for pro forma financial information for each quarter of 2015 and the first and second quarter of 2016.

Adjusted EBITDA⁽¹⁾ is a non-GAAP term. See page 8 for the reconciliation of adjusted EBITDA⁽¹⁾ to net income (loss) as defined by GAAP.

All percentages are calculated using whole numbers. Minor differences may exist due to rounding.

NA - Not available.

See footnotes on page 9

Charter Communications, Inc.
Actual Revenue, Expenses and Adjusted EBITDA⁽¹⁾
(\$ in millions; unaudited)

	2014					2015					2016	
	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY	1Q	2Q
Revenue												
Video	\$ 1,090	\$ 1,110	\$ 1,109	\$ 1,134	\$ 4,443	\$ 1,129	\$ 1,148	\$ 1,143	\$ 1,167	\$ 4,587	\$ 1,170	\$ 2,605
Internet	616	638	652	670	2,576	717	743	762	781	3,003	804	1,950
Voice	150	145	141	139	575	134	135	135	135	539	135	423
Residential Revenue	1,856	1,893	1,902	1,943	7,594	1,980	2,026	2,040	2,083	8,129	2,109	4,978
Small and Medium Business	158	167	173	178	676	182	190	193	199	764	202	520
Enterprise	76	77	80	84	317	87	88	93	95	363	99	296
Commercial Revenue	234	244	253	262	993	269	278	286	294	1,127	301	816
Advertising Sales	68	79	87	107	341	66	79	77	87	309	72	237
Other	44	43	45	48	180	47	47	47	48	189	48	130
Total Revenue	\$ 2,202	\$ 2,259	\$ 2,287	\$ 2,360	\$ 9,108	\$ 2,362	\$ 2,430	\$ 2,450	\$ 2,512	\$ 9,754	\$ 2,530	\$ 6,161
<i>Y/Y Growth</i>	<i>7.5%</i>	<i>7.3%</i>	<i>8.0%</i>	<i>9.9%</i>	<i>8.2%</i>	<i>7.3%</i>	<i>7.6%</i>	<i>7.2%</i>	<i>6.4%</i>	<i>7.1%</i>	<i>7.1%</i>	<i>NM</i>
Costs and Expenses												
Programming	\$ 606	\$ 607	\$ 621	\$ 625	\$ 2,459	\$ 666	\$ 671	\$ 667	\$ 674	\$ 2,678	\$ 703	\$ 1,541
Regulatory, Connectivity and Produced Content	107	107	105	109	428	107	109	108	111	435	112	316
Costs to Service Customers	403	424	431	421	1,679	423	424	438	420	1,705	421	1,079
Marketing	150	154	160	153	617	153	158	163	154	628	165	377
Transition Costs	—	—	3	11	14	21	17	12	22	72	21	25
Other Expense	169	172	184	196	721	192	203	212	223	830	225	603
Total Operating Costs and Expenses	\$ 1,435	\$ 1,464	\$ 1,504	\$ 1,515	\$ 5,918	\$ 1,562	\$ 1,582	\$ 1,600	\$ 1,604	\$ 6,348	\$ 1,647	\$ 3,941
Adjusted EBITDA⁽¹⁾												
Adjusted EBITDA ⁽¹⁾	\$ 767	\$ 795	\$ 783	\$ 845	\$ 3,190	\$ 800	\$ 848	\$ 850	\$ 908	\$ 3,406	\$ 883	\$ 2,220
<i>Y/Y Growth</i>	<i>7.3%</i>	<i>7.9%</i>	<i>7.0%</i>	<i>10.5%</i>	<i>8.2%</i>	<i>4.2%</i>	<i>6.8%</i>	<i>8.5%</i>	<i>7.5%</i>	<i>6.8%</i>	<i>10.4%</i>	<i>NM</i>
Adjusted EBITDA ⁽¹⁾ Margin	<i>34.8%</i>	<i>35.2%</i>	<i>34.2%</i>	<i>35.8%</i>	<i>35.0%</i>	<i>33.9%</i>	<i>34.9%</i>	<i>34.7%</i>	<i>36.2%</i>	<i>34.9%</i>	<i>34.9%</i>	<i>36.0%</i>

Adjusted EBITDA⁽¹⁾ is a non-GAAP term. See page 8 for the reconciliation of adjusted EBITDA⁽¹⁾ to net income (loss) as defined by GAAP.

Year over year revenue and Adjusted EBITDA growth percentages shown above for Q1 2014, Q2 2014 and full year 2014 are on a pro forma basis to reflect certain acquisitions of cable systems in 2013 as if they occurred as of January 1, 2013. Year over year revenue growth for Q1 2014, Q2 2014 and full year 2014 on an actual basis was 14.9%, 14.6% and 11.7%, respectively. Year over year Adjusted EBITDA⁽¹⁾ growth for Q1 2014, Q2 2014 and full year 2014 on an actual basis was 14.5%, 14.9% and 11.6%, respectively.

All percentages are calculated using whole numbers. Minor differences may exist due to rounding.

NM - Not meaningful.

See footnotes on page 9.

Charter Communications, Inc.
Capital Expenditures

(\$ in millions; unaudited)

	2014					2015					2016	
	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY	1Q	2Q
Pro Forma Capital Expenditures												
Customer premise equipment (k)	\$ 755	\$ 881	\$ 767	\$ 558	\$ 2,961	\$ 687	\$ 698	\$ 712	\$ 553	\$ 2,650	\$ 761	\$ 651
Scalable infrastructure (l)	256	567	370	433	1,626	392	466	330	514	1,702	475	640
Line extensions (m)	219	229	236	223	907	244	244	237	252	977	225	277
Success Based	1,230	1,677	1,373	1,214	5,494	1,323	1,408	1,279	1,319	5,329	1,461	1,568
Upgrade/Rebuild (n)	81	132	130	126	469	101	166	171	156	594	134	171
Support capital (o)	156	274	260	399	1,089	160	281	249	356	1,046	239	336
Total capital expenditures	\$ 1,467	\$ 2,083	\$ 1,763	\$ 1,739	\$ 7,052	\$ 1,584	\$ 1,855	\$ 1,699	\$ 1,831	\$ 6,969	\$ 1,834	\$ 2,075

	2014					2015					2016	
	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY	1Q	2Q
Actual Capital Expenditures												
Customer premise equipment (k)	\$ 329	\$ 297	\$ 282	\$ 174	\$1,082	\$ 150	\$ 135	\$ 163	\$ 134	\$ 582	\$ 137	\$ 378
Scalable infrastructure (l)	87	107	113	148	455	75	118	142	188	523	110	386
Line extensions (m)	40	41	50	45	176	39	48	57	50	194	47	171
Success Based	456	445	445	367	1,713	264	301	362	372	1,299	294	935
Upgrade/Rebuild (n)	33	51	47	36	167	23	33	38	34	128	41	110
Support capital (o)	50	74	77	140	341	64	98	109	142	413	94	215
Total capital expenditures *	\$ 539	\$ 570	\$ 569	\$ 543	\$2,221	\$ 351	\$ 432	\$ 509	\$ 548	\$1,840	\$ 429	\$1,260
Capital expenditures included in total related to:												
* All-digital transition	\$ 119	\$ 134	\$ 115	\$ 42	\$ 410	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
* Commercial services	\$ 59	\$ 63	\$ 62	\$ 58	\$ 242	\$ 51	\$ 65	\$ 70	\$ 74	\$ 260	\$ 64	\$ 191
* Transition	\$ —	\$ —	\$ 1	\$ 26	\$ 27	\$ 14	\$ 28	\$ 24	\$ 49	\$ 115	\$ 53	\$ 111

Plant Stats:

Less than 550 Megahertz	1%	—%
550-749 Megahertz	1%	1%
750-859 Megahertz	58%	56%
860+ Megahertz	40%	43%
Two-way activated	99%	100%
Headends	161	123

See footnotes on page 9.

Charter Communications, Inc.
Reconciliation of Non-GAAP Measures to GAAP Measures

(\$ in millions; unaudited)

	2014					2015					2016	
	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY	1Q	2Q
Pro Forma Reconciliation												
Consolidated net income	\$ 22	\$ 92	\$ 82	\$ 149	\$ 345	\$ 96	\$ 164	\$ 116	\$ 268	\$ 644	\$ 328	\$ 369
Plus:												
Interest expense, net	773	757	768	824	3,122	801	745	724	698	2,968	708	723
Income tax (benefit) expense	(9)	29	23	60	103	29	70	42	125	266	156	181
Depreciation and amortization	2,193	2,216	2,223	2,222	8,854	2,161	2,209	2,239	2,269	8,878	2,165	2,276
Stock compensation expense	54	57	56	56	223	61	61	62	62	246	66	72
Loss on extinguishment of debt	—	—	—	—	—	—	128	—	—	128	—	110
(Gain) loss on financial instruments, net	2	6	(5)	4	7	6	(1)	5	(6)	4	5	50
Other, net	35	26	11	7	79	7	(126)	(13)	2	(130)	5	(239)
Adjusted EBITDA ⁽¹⁾	3,070	3,183	3,158	3,322	12,733	3,161	3,250	3,175	3,418	13,004	3,433	3,542
Less: Purchases of property, plant and equipment	(1,466)	(2,082)	(1,763)	(1,740)	(7,051)	(1,584)	(1,855)	(1,699)	(1,831)	(6,969)	(1,834)	(2,075)
Adjusted EBITDA ⁽¹⁾ less capital expenditures	\$ 1,604	\$ 1,101	\$ 1,395	\$ 1,582	\$ 5,682	\$ 1,577	\$ 1,395	\$ 1,476	\$ 1,587	\$ 6,035	\$ 1,599	\$ 1,467

	2014					2015					2016	
	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY	1Q	2Q
Actual Reconciliation												
Consolidated net income (loss)	\$ (37)	\$ (45)	\$ (53)	\$ (48)	\$ (183)	\$ (81)	\$ (122)	\$ 54	\$ (122)	\$ (271)	\$ (188)	\$ 3,114
Plus:												
Interest expense, net	211	210	217	273	911	289	229	353	435	1,306	454	593
Income tax (benefit) expense	64	65	59	48	236	35	35	(142)	12	(60)	28	(3,179)
Depreciation and amortization	505	528	535	534	2,102	514	528	538	545	2,125	539	1,436
Stock compensation expense	12	15	14	14	55	19	19	20	20	78	24	63
Loss on extinguishment of debt	—	—	—	—	—	—	128	—	—	128	—	110
(Gain) loss on financial instruments, net	2	6	(5)	4	7	6	(1)	5	(6)	4	5	50
Other, net	10	16	16	20	62	18	32	22	24	96	21	33
Adjusted EBITDA ⁽¹⁾	767	795	783	845	3,190	800	848	850	908	3,406	883	2,220
Less: Purchases of property, plant and equipment	(539)	(570)	(569)	(543)	(2,221)	(351)	(432)	(509)	(548)	(1,840)	(429)	(1,260)
Adjusted EBITDA ⁽¹⁾ less capital expenditures	\$ 228	\$ 225	\$ 214	\$ 302	\$ 969	\$ 449	\$ 416	\$ 341	\$ 360	\$ 1,566	\$ 454	\$ 960
Net cash flows from operating activities	\$ 577	\$ 632	\$ 520	\$ 630	\$ 2,359	\$ 528	\$ 531	\$ 689	\$ 611	\$ 2,359	\$ 424	\$ 1,590
Less:												
Purchases of property, plant and equipment	(539)	(570)	(569)	(543)	(2,221)	(351)	(432)	(509)	(548)	(1,840)	(429)	(1,260)
Change in accrued expenses related to capital expenditures	36	8	(13)	2	33	(76)	59	28	17	28	(56)	194
Free cash flow	\$ 74	\$ 70	\$ (62)	\$ 89	\$ 171	\$ 101	\$ 158	\$ 208	\$ 80	\$ 547	\$ (61)	\$ 524

 See pages 5 and 6 for detail of the components included within adjusted EBITDA⁽¹⁾.

 The above schedule is presented in order to reconcile adjusted EBITDA⁽¹⁾ and free cash flows, both non-GAAP measures, to the most directly comparable GAAP measures in accordance with Section 401(b) of the Sarbanes-Oxley Act.

See footnotes on page 9.

Charter Communications, Inc.

Notes

- (a) Passings represent our estimate of the number of units, such as single family homes, apartment and condominium units and small and medium business and enterprise sites passed by our cable distribution network in the areas where we offer the service indicated. These estimates are based upon the information available at this time and are updated for all periods presented when new information becomes available.
- (b) Penetration represents residential and small and medium business customers as a percentage of estimated passings for the service indicated.
- (c) All customer statistics include operations of Legacy Charter, Legacy TWC and Legacy Bright House, each of which is based on the legacy company's reporting methodology. Such methodologies differ and these differences may be material. Once statistical reporting is fully integrated, all prior periods will be recast to reflect a consistent methodology.
Customer relationships include the number of customers that receive one or more levels of service, encompassing video, Internet and voice services, without regard to which service(s) such customers receive. Customers who reside in residential multiple dwelling units ("MDUs") and that are billed under bulk contracts are counted based on the number of billed units within each bulk MDU. Total customer relationships excludes enterprise customer relationships.
- (d) Monthly residential revenue per residential customer is calculated as total residential video, Internet and voice quarterly pro forma revenue divided by three divided by average pro forma residential customer relationships during the respective quarter.
- (e) Monthly small and medium business revenue per customer is calculated as total small and medium business quarterly pro forma revenue divided by three divided by average pro forma small and medium business customer relationships during the respective quarter.
- (f) Enterprise PSUs represents the aggregate number of fiber service offerings counting each separate service offering as an individual PSU.
- (g) Single play, double play and triple play customers represent customers that subscribe to one, two or three of Charter service offerings, respectively.
- (h) Single play, double play and triple play penetration represents the number of residential single play, double play and triple play customers, respectively, as a percentage of residential customer relationships.
- (i) Adjusted EBITDA is defined as net income (loss) plus net interest expense, income taxes, depreciation and amortization, stock compensation expense, loss on extinguishment of debt, (gain) loss on financial instruments, net, other expense, net and other operating (income) expenses, such as merger and restructuring costs, other pension benefits, special charges and (gain) loss on sale or retirement of assets. As such, it eliminates the significant non-cash depreciation and amortization expense that results from the capital-intensive nature of our businesses as well as other non-cash or special items, and is unaffected by our capital structure or investment activities.
- (j) The total of Legacy Charter, Legacy TWC and Legacy Bright House revenue does not equal pro forma revenue due to intercompany eliminations. Legacy TWC and Legacy Bright House revenue includes reclassifications to conform to Charter's financial statement classification such processing fees revenue and other revenue items. Legacy TWC revenue also includes the elimination of the TWC management fee incurred by Bright House.
- (k) Customer premise equipment includes costs incurred at the customer residence to secure new customers and revenue generating units, including customer installation costs and customer premise equipment (e.g., set-top boxes and cable modems, etc.).
- (l) Scalable infrastructure includes costs, not related to customer premise equipment or our network, to secure growth of new customers and revenue generating units, or provide service enhancements (e.g., headend equipment).
- (m) Line extensions include network costs associated with entering new service areas (e.g., fiber/coaxial cable, amplifiers, electronic equipment, make-ready and design engineering).
- (n) Upgrade/rebuild includes costs to modify or replace existing fiber/coaxial cable networks, including betterments.
- (o) Support capital includes costs associated with the replacement or enhancement of non-network assets due to technological and physical obsolescence (e.g., non-network equipment, land, buildings and vehicles).